

EDI outsourcing helps Metro Canada Logistics save money and focus on core business

Company Profile

- Leading third-party provider of warehousing, transportation and customized supply chain solutions
- Over 8 million square feet of premium warehouse space
- People, processes and technology ensure successful long-term partnerships

The Challenges

- Growth was creating a strain within their EDI department
- Workload and associated costs were spiraling in parallel
- Needed to quickly enable electronic trading with their new customers and trading partners

The Solution

- Rather than continue to hire additional in-house EDI staff and incur other associated costs, MCL elected to use Vantree Systems as their EDI Outsourcing Partner.
- Outsourcing the end-to-end process to Vantree allowed MCL to benefit from reliable and experienced EDI programmers available 24x7x365 without the associated in-house costs.
- Vantree's EDI Module integrated into both of MCL's Warehouse Management System platforms (Red Prairie and Accellos) resulting in simplified and automated EDI transactions and tracking.
- Cutover to Vantree's EDI network and staff was seamless — operational in less than a month.
- On-going support for all new customer/ trading partner maps performed by Vantree.
- Vantree performs all back-ups and archiving and provides 24 hour network monitoring and support.
- MCL personnel track documents using the Vantree Document Management System.
- MCL customers have full access to Vantree's ASN Builder to produce advance ship notices.

"We spent a few months looking for an EDI partner that could offset our workload. But most importantly, we needed a partner that we could trust and that was focused on customer care."

"We have been extremely pleased with our relationship with Vantree. They have been a tremendous asset to us and we truly consider them an extension of our company."

Albert Furtado
VP, Customer Service
MCL

The Results

Vantree's customer support, powerful EDI translation and network capabilities have enabled MCL to seamlessly integrate more than **50,000 transactions per month**. In return, MCL has been able to focus on improving and optimizing its internal business applications and has experienced an **annual cost savings of over \$50,000** versus an in house EDI department.

By outsourcing their EDI requirements, MCL has successfully minimized costs and personnel requirements for all their order processing and invoicing while improving trading partner relationships and on-demand mapping resource availability.